

CoreStaff acquires Beilby Consulting

Reshaping Australia's labour hire and executive recruitment market

CoreStaff, one of Australia's fastest growing labour hire companies, has purchased a 75 per cent share of Beilby – expanding the national reach of both organisations and giving employers access to candidates from the shop floor to the C-Suite.

"The combination of Beilby and CoreStaff experience and reach will enable all of our clients to massively increase the flexibility and quality of their workforces," explained Rob Blenkinship, founder and CEO of the CoreStaff Group. "We have broken the barrier between labour hire companies and the executive recruitment and HR sectors."

"As Australia enters a new phase of economic development and stabilisation, companies will be looking to gain urgent access to a broad range of specialist skills, while retaining industrial and corporate flexibility.

"The strategic partnership of Beilby executive recruitment capacity and the CoreStaff labour hire programs across Australia will be uniquely positioned to deliver the nation's staffing needs," said Mr Blenkinship.

Beilby Consulting Chairman and interim CEO, Graham Jenkins, said there was a strong commitment from Beilby staff to making the partnership succeed, "The two organisations will be able to offer clients access to more than 130,000 potential employees."

"The natural fit between the CoreStaff and Beilby businesses will allow us to both expand our product offerings to existing clients and significantly expand our geographical reach," said Mr Jenkins.

Mr Jenkins said the new enterprise would also help to shake up the approach to executive search, looking beyond traditional work structures towards flexibility and approaches that are a better fit for individual needs."

CoreStaff started out in 2008 as a labour-hire company and now lists BHP Billiton and Xstrata Glencore as clients. According to Rob Blenkinship, "Innovation in hiring and managing workforces has

driven us from a small company to a company with more than \$100 million in revenues within six years."

"The complementary approach of two great organisations will help to push us to the next level, and help to continue building our standing across the country," said Mr Blenkinship.

About CoreStaff

CoreStaff was founded in Darwin in 2008, and is a specialist provider of Casual to Permanent, Labour Hire and Permanent Recruitment services to some of the world's largest Mining and Energy companies.

CoreStaff has offices in Western Australia (Perth & Kalgoorlie), Queensland (Brisbane, Gold Coast, Townsville and Mount Isa), and the Northern Territory (Darwin).

CoreStaff today employs more than 1,000 plant operators, tradespeople, supervisors and professionals on a weekly basis, and looks after more than 65,000 registered applicants.

About Beilby Consulting

Beilby Consulting was founded in 1975 by Ron Beilby, specialising in professional and executive appointments.

The company, which started in Western Australia, now has offices in Perth, Sydney, Newcastle, Brisbane and Melbourne.

Beilby also has a joint venture with OPRA Consulting Group; and is a member of the CFR Consulting Group – a global alliance of executive search companies, represented in 28 countries.

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